

# आयल इंडिया लिमिटेड

# il India Limited

Our Company was incorporated on February 18, 1959 under the Companies Act, 1956 ("Companies Act") as a private limited company. The name of our Company was changed from Oil India Private Limited to Oil India Limited with effect from May 4, 1961. Registered Office: P.O. Duliajan, District Dibrugarh, Assam 786 602, India. Tel: +91 (374) 2800 508. Fax: +91 (374) 2800 433. Corporate Office: Oil House, Plot Number 19, Sector 16A, Noida, District Gautam Budh Nagar, Ultra Pradesh 201 301, India. Tel: +91 (120) 2488 333. Fax: +91 (120) 2488 310. For details of changes in our name and registered office, see "History and Certain Corporate Matters" on page 106 of the RHP. Contact Person and Compliance Officer: Mr. S.R. Krishnan, Company Secretary, Tel: +91(120) 2488 307. Fax: +91(120) 2488 412. E-mail: investors@oilindia.in Website: www.oil-india.com

PUBLIC ISSUE OF 26,449,982 EQUITY SHARES OF Rs. 10 EACH ("EQUITY SHARES") FOR CASH AT A PRICE OF Rs. [•] PER EQUITY SHARE OF OIL INDIA LIMITED ("OIL INDIA", "THE COMPANY") AGGREGATING Rs. [•] MILLION ("ISSUE"). THE ISSUE COMPRISES A NET ISSUE TO THE PUBLIC OF 24,045,438 EQUITY SHARES ("NET ISSUE") AND A RESERVATION OF 2,404,544 EQUITY SHARES FOR SUBSCRIPTION BY ELIGIBLE EMPLOYEES ("EMPLOYEE RESERVATION PORTION"), AT THE ISSUE PRICE. THE ISSUE SHALL CONSTITUTE 11% OF THE FULLY DILUTED POST-ISSUE CAPITAL OF THE COMPANY.

#### PRICE BAND: Rs. 950 TO Rs. 1,050 PER EQUITY SHARE OF FACE VALUE Rs. 10 EACH.

THE FLOOR PRICE IS 95 TIMES OF THE FACE VALUE AND THE CAP PRICE IS 105 TIMES OF THE FACE VALUE. BIDS CAN BE MADE FOR A MINIMUM OF 6 EQUITY SHARES AND IN MULTIPLES OF 6 EQUITY SHARES THEREAFTER.

## BID/ ISSUE

## **OPENS ON SEPTEMBER 7, 2009** OSES ON SEPTEMBER 10, 2009

In case of revision in the Price Band, the Bid/Issue Period will be extended for three additional Business Days after revision of the Price Band subject to the Bid/Issue Period not exceeding 10 Business Days. Any revision in the Price Band and the revised Bid/Issue Period, if applicable, will be widely disseminated by notification to the Bombay Stock Exchange Limited ("BSE") and the National Stock Exchange of India Limited ("NSE"), by issuing a press release, and also by indicating the change on the websites of the Book Running Lead Managers ("BRLMs") and at the terminals of the members of the Syndicate.

This is an Issue of less than 25% of the post-Issue Equity Share capital of the Company and is being made pursuant to Rule 19(2) (b) of the Securities Contract Regulation Rules, 1957 ("SCRR") through the 100% Book Building Process wherein at least 60% of the Net Issue size is required to be allocated to Qualified Institutional Buyers ("QIBs") on a proportionate basis out of which 5% shall be available for allocation on a proportionate basis to Mutual Funds. The remainder of the QIB portion shall be available for allocation on a proportionate basis to Mutual Funds. The remainder of the QIB portion shall be available for allocation on a proportionate basis to Mutual Funds subject to valid Bids being received at or above Issue Price. In addition, in accordance with Rule 19(2) (b) of the SCRR, a minimum of two million securities are being offered to the public and the size of the Net Issue will aggregate at least Rs. 1,000 million. If at least 60% of the Net Issue shall be available for allocation on a proportionate basis to Retail Individual Bidders, subject to valid Bids being received at or above the Issue Price. Further, 2,404,544 Equity Shares shall be available for allocation on a proportionate basis to Retail Individual Bidders, subject to valid Bids being received at or above the Issue Price. Further, 2,404,544 Equity Shares shall be available for allocation on a proportionate basis to our Eligible Employe

ADDENDUM: Note 4 under the heading "Other Notes on Restated Financial Statements" in Annexure V B to the Restated Financial Statements on page 170 of the Red Herring Prospectus is hereby deleted and replaced in its entirety with the following:

replaced in its entirety with the rollowing:

"The Income Tax Assessing Officers had rejected claim of the Company for certain reliefs and concessions and further did not allow the discount on Crude oil and LPG being allowed to Oil Marketing Companies (OMCs) as per the Government order/ notification, as expense for Assessment Years 2003-04 to 2006-07, due to which demand of Rs. 8402.30 million had been raised on the Company. The Company had preferred an appeal before the first Appellate Authority against such order/demand and succeeded in the appeal proceeding resulting into refund of Rs. 6955.11 million including interest of Rs. 752.48 million. No accounting action has been taken either for reversal of the tax provision or the interest receipt in view of second appeal having been filled by the Income Tax department before the Income Tax Appellate Tribunal (ITAT). On finalization of such appeal by ITAT necessary adjustments will be carried out. The matter was referred to Committee of Disputes (COD), Government of India who had referred the question of allow ability of discount to OMCs to Ministry of Law, Government of India. Ministry of Law has now opined that discount to OMCs is an allowable expense and no useful purpose would be served by agitating the matter before ITAT.

For the Assessment Year 2007-08, the Assessing Officer continued the disallowance of both the above two claims of the Company in the Assessment Order and demanded Rs 7166.09 million. The Company has preferred appeal before (CITA) disputances.

preferred appeal before CIT(A) disputing such disallowances No Contingent Liabilities arises in respect of above mentioned Orders as:-

Opinion of Ministry of Law, Government of India mentioned discount to OMCs as an allowable expenses not allowing Income Tax Department to agitate on the issue.

Disallowance of benefits U/S 80 (IB)/80 (IC) has been considered by Company on conservative basis while making provision for income tax in its books and no reversal had been done pending disposal of appeal before IAT by the Income Tax Department."

Cover page, page 14 and page 23 of the Red Herring Prospectus, the fax number of Citigroup Global Markets India Private Limited shall be read as +91 (22) 6646 6192, page 16 of the Red Herring Prospectus, the contact person for Axis Bank Limited shall be read as Mr. Rajendra Krishna.

Promoter of the Company: President of India, acting through Ministry of Petroleum and Natural Gas, Government of India.

Listing: Our Equity Shares offered through this Red Herring Prospectus are proposed to be listed on BSE and NSE. We have received in-principle approvals from BSE and NSE for the listing of our Equity Shares pursuant to letters dated January 22, 2008 and January 8, 2008, respectively. The NSE shall be the Designated Stock Exchange.

Disclaimer Clause of SEBI: "SEBI only gives its observations on the offer documents and this does not constitute approval of either the issue or the offer document."

Disclaimer Clause of NSE (The Designated Stock Exchange): "It is to be distinctly understood that the permission given by NSE should not in any way be deemed or construed that the offer document has been cleared or approved by NSE nor does it certify the correctness or completeness of any of the contents of the offer document. The investors are advised to refer to the offer document for the full text of the Disclaimer Clause of BSE: "It is to be distinctly understood that the permission given by Bombay Stock Exchange Limited should not in any way be deemed or construed that the Red Herring Prospectus has been cleared or approved by Bombay Stock Exchange Limited nor does it certify the correctness or completeness of any of the contents of the Red Herring Prospectus. The investors are advised to refer to the Red Herring Prospectus for the full text of the Disclaimer clause of the Bombay Stock Exchange Limited."

#### Book Running Lead Managers ("BRLMs")

#### JM FINANCIAL

JM Financial Consultants Private Limited 141, Maker Chambers III Nariman Point Mumbai 400 021 Maharashtra, India Tel: +91 (22) 6630 3030 Fax: +91 (22) 2204 7315 Fax: +91 (22) 2204 7185
Email: oilipo@imfinancial.in
Investor Grievance e-mail:
grievance.ibd@imfinancial.in
Website:www.jmfinancial.in
Contact Person: Mr. Munindra Sehgal
SEBI Registration Number:
INM000010361

### Morgan Stanley

Morgan Stanley India

Company Private Limited 1101-1115, Trident Nariman Point Mumbai 400 021 Maharashtra, India Tel: +91 (22) 6621 0555 Fax: +91 (22) 6621 0556 E-mail: oilindia@morganstanley.com Investor Grievance e-mail: investors\_india@morganstanley.com Website: www.morganstanley.com/indiaofferdocuments Contact Person: Ms. Sonali Johari/ Mr. Vishal Gahlaut SEBI Registration Number: INM000011203

Citigroup Global Markets India Private Limited 12th Floor, Bakhtawar Nariman Point Mumbai 400 021 Maharashtra, India Tel: +91 (22) 6631 9999 Fax: +91 (22) 6646 6192 E-mail: oil.ipo@citi.com Investor Grievance e-mail: investors.cgmib@citi.com Website: www.citibank.co.in Contact Person: Mr. Shitij Kale SEBI Registration Number: INM000010718

#### HSBC **⟨X**▶

**HSBC Securities and Capital** 

Markets (India) Private Limited 52/60, Mahatma Gandhi Road Fort, Mumbai 400 001 Maharashtra, India Tel: +91 (22) 2269 4921 Fax: + 91 (22) 2263 1984 Email: oilipo@hsbc.co.in Investor Grievance e-mail: investorgrievance@hsbc.co.in Website: http://www.hsbc.co.in/ 1/2/corporate/equities-global-investment-banking Contact Person: Mr. Gaurav Shimpi SEBI Registration Number: INM000010353

#### Registrar to the Issue

### **C**KARVY

Karvy Computershare Private Limited Karvy House 46, Avenue 4 46, Avenue 4 Street Number1, Banjara Hills Hyderabad 500 034 Andhra Pradesh, India. Tel: +91 40 2342 0815 Tel. 191 40 2042 0615
Toll Free Number: 1-800-345 4001
Fax: +91 40 2342 0814
Email: ganapathy@karvy.com
Website: www.karvy.com
Contact Person: Mr. M. Murali Krishna SEBI Registration Number: INR000000221

#### Company Secretary and Compliance Officer:

Mr. S.R. Krishnan OIL House, Plot Number 19, Sector 16A, Noida District Gautam Budh Nagar , Uttar Pradesh 201301, India **Tel:** + 91 (120) 2488 307, **Fax:** +91(120) 2488 412,

Investors can contact the Compliance Officer, the Registrar, or the BRLMs, in case of any pre- or post-Issue related problems such as non-receipt of letters of allotment, credit of allotted Equity Shares in the respective beneficiary account or refund orders, etc.

E-mail: investors@oilindia.in IPO Grading: The Issue has been graded by CRISIL Limited and has been assigned a grade of 4/5. The IPO Grading is assigned on a five point scale from 1 to 5, with IPO Grade 5/5 indicating strong fundamentals and IPO Grade 1/5 indicating poor fundamentals. For more information on the IPO Grading, see "General Information" and "Appendix C" on page 12 and 516, respectively of the Red Herring Prospectus. Attention is drawn to the disclaimer appearing on Page 524 of the RHP.

the disclaimer appearing on Page 524 of the RHP.

Availability of Red Herring Prospectus: Investors should note that investment in equity shares involves a high degree of risk and are advised to refer to the Red Herring Prospectus and the Risk Factors contained therein before applying in the Issue. Full copy of the Red Herring Prospectus available on the website of SEBI at www.sebi.gov.in and the websites of the BRLMs mentioned above.

Availability of Bid-cum-Application Forms: Bid-cum-application forms can be obtained from Oil India Limited, BRLMs: JM Financial Consultants Private Limited, Tel: +91 (22) 6630 3030, Fax: +91 (22) 2204 7185; Morgan Stanley India Company Private Limited, Tel: +91 (22) 6621 0555, Fax: +91 (22) 6621 0555; Eax: +91 (22) 6631 0804, Fax: +91 (22) 6631 0804, Fa

Number 1-800-34 5001, Fax: +91 40 2342 0814; Syndicate Members: JM Financial Services Private Limited, Tel: +91 (22) 6704 3184/3185, Fax: +91 (22) 6654 1511 and at the select locations of the Sub-Syndicate members participating in this Issue as given below:

A. G. Shares & Securities Ltd, A.K. Stockmart (P) Ltd, Acumen Capital Market Ltd, Adroit Financial Services P. Ltd, Angel Broking Ltd, Balai Broacha Brokers Pvt Ltd, Balain Broker Broking Pvt Ltd, Balain Broker Brokers Pvt Ltd, Composite Investments Pvt Ltd, Balain Broacha Broker Brokers Pvt Ltd, Danabar R Shan Brokering Pvt Ltd, Balain Broacha Brokers Ltd, Brokers Brokers Ltd,

Commercial Co. Ltd, Way2wealth Brokers P. Ltd, Zen Securities Ltd. & Zurai Investments Ltd.

APPLICATIONS SUPPORTED BY BLOCKED AMOUNT ("ASBA"): In its continuing endeavour to make the existing public issue process more efficient SEBI has introduced a supplementary process of applying in public issues, viz: the "Applications Supported by Blocked Amount (ASBA)" process. Certain Investors may also apply through ASBA. ASBA Investor means "Resident Retail Individual Investor" applying in the issue whose Application is Supported by Blocked Amount and is applying for an amount upto Rs. 1,00,000\) and bidding at cut off price with single option as to number of shares bid for. The investor shall apply through plocking of funds in a bank account with the Self Certified Syndicate Bank ("SCSB") and shall agree not to revise his/her bid. This mode of payment is not applicable to applicants be individual grayment and performed to provide a simplified alternate payment mechanism to the Resident Retail Individual Investor. An investor is not required to make the payment at the time of application as done in the normal process. Instead an amount equal to the application money will be blocked by SCSB where investor has his account. SCSB will block the amount and upload the bid of the applicant. The amount will be unblocked on completion of allotment process. Thus the amount will remain in bank account till allotment and same will be appropriated in case of allotment to the applicant. A separate application form (different from the normal form) is available for use by the ASBA Investors who are required to mention important details such as 1) DP Id/Clienti (2) PAN details 3) Bank Account details and 4) No. of shares bid for in the application form. The Resident Retail Individual Investor maintaining account at any of the SCSBs can use this facility subject to fulfilling all the terms and conditions stipulated in this regard by SCSBs. ASBA forms can be obtained from BRLMs, the Registrar to the Issue, SCSBs and their designated bra

Bankers to the Issue and Escrow Collection Banks: ABN Amro Bank N.V., Axis Bank Limited, Citibank N.A., Deutsche Bank AG, HDFC Bank Limited, Kotak Mahindra Bank Limited, ICICI Bank Limited, IDBI Bank Limited, Standard Chartered Bank, State Bank of India Limited, The Hongkong and Shanghai Banking Corporation Limited & Yes Bank Limited

For OIL INDIA LIMITED On behalf of the Board of Directors

N.M.Borah Chairman & Managing Director

Chairman & winding Director
The Company is proposing, subject to market conditions and other considerations, a public issue of its equity shares and has filed a Red Herring Prospectus with the Registrar of Companies, RoC, Assam, Tripura,
Manipur, Nagaland, Meghalaya, Mizoram and Arunachal Pradesh, at Shillong, Meghalaya, India. The Red Herring Prospectus is available on the website of SEBI at www.sebi.gov.in and the respective websites of
the Book Running Lead Manager at www.jmfinancial.in, www.morganstanley.com/indiaofferdocuments, www.citibank.co.in, and http://www.hsbc.co.in/1/2/corporate/equities-global-investment-banking. Investors
should note that investment in equity shares involves a high degree of risk and for details relating to the same, see the section titled "Risk Factors" of the Red Herring Prospectus. This advertisement does not
constitute an offer of securities for sale in any jurisdiction, including the United States of America. Securities may not be offered or sold in the United States absent registration under the U.S. Securities Act of 1933, as
amended, or an exemption therefrom. The Company has not and does not intend to offer any securities under the U.S. Securities Act of 1933, as amended, and and does not intend to offer any securities to the public
in the United States. The Company will not be registered under the U.S. Investment Company Act of 1940, as amended, and investors will not be entitled to the benefits of that Act. No money, securities or other
consideration from any person inside the United States is being solicited and, if sent in response to the information contained in this advertisement, will not be accepted."