

BASEL II DISCLOSURES

1.1 General

The BASEL II disclosures contained herein relate to Citibank N.A., India Branches (herein also referred to as the 'Bank') and the Non Banking Financial Companies which are subsidiaries of Citigroup Inc. as defined and covered below under the definition of 'Consolidated Bank' for the year ended March 31, 2013. These are complied in accordance with Reserve Bank of India (the 'RBI') regulations on 'Implementation of New Capital Adequacy Framework' vide DBOD.No.BP.BC.11/21.06.001 / 2012-13 dated July 1, 2012 as amended from time to time.

The Bank does not have any subsidiaries nor does it hold any significant stake in any company. The RBI guidelines on Financial Regulation of Systemically Important NBFCs and Banks' Relationship vide circular ref. DBOD. No. FSD. BC.46 / 24.01.028/ 2006-07 December 12, 2006 read with 'Guidelines for consolidated accounting and other quantitative methods to facilitate consolidated supervision' vide circular ref. DBOD.No.BP.BC.72/ 21.04.018/2001-02 dated February 25, 2003 mandate coverage of the 'Consolidated Bank' (herein also referred to as 'Citi'). This includes, in addition to the India branch of Citibank N.A (which is the banking subsidiary of Citigroup Inc. operating in India), the following wholly/majority owned non banking finance companies, which are subsidiaries of Citigroup Inc. held through intermediary holding companies:

Citicorp Finance (India) Limited (CFIL)
CitiFinancial Consumer Finance India Limited (CCFIL)

Investments in below mentioned companies have been deducted from the capital of respective parent companies:

Citicorp Capital Markets Limited (CCML)
Citicorp Clearing Services India Limited (CCSIL)

Investment in Citicorp Maruti Finance Limited (CMFL) which formed part of the 'Consolidated Bank' is no longer considered as CMFL has merged with CFIL during the year.

As prescribed in the above guidelines, the Bank is not required to prepare consolidated financial statements. However, certain prudential guidelines apply on a Consolidated Bank basis, including that of capital adequacy computation under Basel II guidelines.

No quantitative disclosures shall apply since there are no subsidiaries of the Bank. Further, the Bank does not have any interests in insurance entities.

1.2 Capital Structure

The capital funds of the Consolidated Bank include the following:

Tier 1 Capital:

1. Interest-free funds from Head Office specifically for the purpose of meeting capital adequacy norms.
2. Statutory reserves calculated at 25 % of each year's profit.
3. Capital reserve not eligible for repatriation so long as the Bank functions in India.
4. Other free reserves
5. Remittable surplus retained for meeting capital adequacy requirements

Tier 2 Capital:

1. Revaluation reserves arising from revaluation of the premises owned after a discount of 55%.
2. General Provisions on Standard Assets.
3. Investment reserve account.
4. Investment in Subsidiaries.

Quantitative disclosures:

| | March 31, 2013 | Rs. in Lakhs March 31, 2012 |
|---|------------------|--------------------------------|
| Tier I Capital | | |
| Interest-free funds from Head Office | 677,557 | 677,556 |
| Other reserves eligible for Tier I | 32,381 | 23,009 |
| Statutory reserve | 441,452 | 373,493 |
| Remittable Surplus retained for CRAR | 658,311 | 658,311 |
| | <u>1,809,701</u> | <u>1,732,370</u> |
| <u>Deductions:</u> | | |
| Intangible assets | 21,575 | 18,755 |
| Deferred Tax asset | 49,327 | 35,944 |
| Credit Enhancement on securitisation (50%) | 756 | 847 |
| Investment in Subsidiaries | 8,465 | 8,465 |
| Other deductions | 1,840 | 17,435 |
| Total deductions | <u>81,964</u> | <u>81,448</u> |
| Tier I Capital | <u>1,727,738</u> | <u>1,650,923</u> |
| Tier II Capital | | |
| Preference Share capital | - | - |
| Property Revaluation Reserves | 19,159 | 15,891 |
| Investment Reserve | 35,683 | 11,928 |
| General Loss provision on Standard assets and other eligible reserves | 51,794 | 52,568 |
| | <u>106,636</u> | <u>80,386</u> |
| <u>Deductions:</u> | | |
| Investment in Subsidiaries | 8,465 | 8,465 |
| Credit Enhancement on securitisation (50%) | 756 | 847 |
| Total deductions | <u>9,221</u> | <u>9,312</u> |
| Tier II Capital | <u>97,415</u> | <u>71,074</u> |
| Total Capital Funds | <u>1,825,153</u> | <u>1,721,997</u> |

1.3 Capital Adequacy

The Bank has in place processes to assess and maintain on an ongoing basis the amounts, types and distribution of internal capital that they consider adequate to cover the nature and level of the risks to which they are or might be exposed. The capital plan is put up to the Local Operations Management Committee (LOMC) for review and approval from time to time. The Bank India Branch is primarily engaged in providing wholesale, retail and private banking services.

The Bank has an Internal Capital Adequacy Assessment Process (ICAAP) which establishes a framework for the Bank to perform a comprehensive assessment of the risks they face and to relate capital adequacy to these risks. Further more, the capital analysis performed by the Bank is expected to encompass all significant risks, not only those risks captured by the Pillar I minimum regulatory capital calculation. The capital plan covers future projections to determine capital requirements. Capital position is also presented to and reviewed by ALCO. As per applicable guidelines, the ICAAP is subjected to external review.

Citi uses a Risk Based Capital framework to capture and quantify risks across the business. The returns of the products or lines of activity are assessed in relation to the risk capital and are tested against the benchmark.

As required under the Basel II guidelines issued by the Reserve Bank of India, the Bank has adopted Standardised Approach (SA) for credit risk, Standardized Duration approach (SDA) for computing capital requirement for market risks and Basic Indicator Approach (BIA) for operational risk.

Capital requirements for credit risk:

Rs. in Lakhs

| Category | Nature | As at March 31, 2013 | | As at March 31, 2012 | |
|--------------------------|--|----------------------|----------------|----------------------|----------------|
| | | Risk weighted assets | Capital charge | Risk weighted assets | Capital charge |
| Wholesale exposures | Generally includes exposures to Banks, Financial Institutions and Corporates | 5,675,241 | 510,722 | 5,513,728 | 496,236 |
| Retail exposures | Generally includes exposures to individuals and households, small businesses of a retail nature | 2,510,357 | 225,122 | 2,186,695 | 196,803 |
| Securitization exposures | Includes credit enhancement which is reduced from Capital funds (refer capital funds details at 1.2 above) | 1512 | 1512 | 1695 | 1695 |

Capital requirements for market risk:

Rs in Lakhs

| Category | Nature | As at March 31, 2013 | | As at March 31, 2012 | |
|-----------------------|---|----------------------|----------------|----------------------|----------------|
| | | Risk weighted assets | Capital charge | Risk weighted assets | Capital charge |
| Interest rate risk | Includes specific and general risk on interest rate instruments in the trading book | 759,342 | 68,341 | 434,834 | 39,135 |
| Foreign exchange risk | Includes specific and general risk on currencies (including gold) | 180,071 | 16,206 | 82,219 | 7,400 |
| Equity risk | Includes specific and general risk on equity instruments | 58,696 | 5,283 | 17,989 | 1,619 |
| Total | | 998,109 | 89,830 | 535,042 | 48,154 |

Capital requirements for operational risk:

Per the Basic Indicator approach for Operational risk the Bank is required to maintain capital at the rate of 15 % of average gross income (as defined by NCAF circular) of previous three years. The risk weighted assets (RWA) for operational risk are calculated by dividing the operational risk capital charge by 9%. The capital requirement for Operational risk is Rs.105,190 lakhs (Previous year: 123,154 lakhs).

Capital adequacy ratio

| Entity | As at March 31, 2013 | | | As at March 31, 2012 | | |
|-------------------|----------------------|----------------------|-----------------------|----------------------|----------------------|-----------------------|
| | Total Capital ratio | Tier I Capital ratio | Tier II Capital ratio | Total Capital ratio | Tier I Capital ratio | Tier II Capital ratio |
| Citibank N.A. | 15.90% | 14.81% | 1.09% | 16.03% | 15.15% | 0.88% |
| Consolidated Bank | 17.64% | 16.70% | 0.94% | 17.79% | 17.08% | 0.71% |

1.4 Credit risk: General Disclosures

The three principal businesses of the Bank viz Corporate Banking, Commercial Banking and Consumer Banking approve and implement policies and procedures appropriate to their respective risk, business and portfolio. These policies address risk

measurement, reporting, monitoring, mitigation and remediation. Senior Management in the credit and business chain are involved in all policy recommendations and review the portfolio on a regular basis.

For the Corporate Bank, the Global Credit Policy along with the Local Credit Policy lays down the parameters/norms for credit exposure. Based on the industry assessment and detailed company analysis and after considering the Target Market Norms & Risk Acceptance Criteria, a credit exposure is approved. Business and Risk Management jointly review and approve facilities for the clients on a periodic basis, periodicity depends on the client. Further Industry specialist and product specialists review and approve sizeable credits. Credit approval limits are granted to individuals based on experience and seniority. The Bank has a global internal policy of internal rating on a global scale to assign Obligor Risk Ratings (ORRs). ORRs define one-year probability of default and are continuously monitored and updated, if required. The Bank also assigns an Obligor Limit Rating (OLR), which provides a medium to long-term view of credit quality. Approval authority is defined as per Total Credit Facilities Approval Grid, which requires higher level of authority to approve large exposures and/or low rated exposures.

The Commercial Markets Business Credit Policies and Procedures define the guidelines and policies under which portfolio is managed supplemented by Credit Programs and MME framework. The sales team prospects customers within approved industry segments. The due diligence is performed by Credit Analyst unit and or Independent Risk who assesses the borrowing requirements and recommends facilities within the parameters set out by the credit programs / framework. The due diligence process includes, but is not restricted to, detailed financial analysis obtaining adequate market information and reference checks from buyers, suppliers, bankers and competitors. All proposals are approved by two officers, at least one of whom has credit initials to cover the facilities proposed.

Consumer banking is guided by both Global Credit Policy along with a well defined Local Credit Policy which incorporates all local regulatory requirements. Credit Risk Management Unit recommends/approves lending policy, reviews portfolio and takes credit actions. This is supported by a credit operations unit, which reviews proposals for adherence to laid down policies as well as does all verifications prior to disbursal of credit. Credit appraisal is independent of the business stream to ensure unbiased credit judgment. Additionally, there is a collections unit for recovery of past due payments.

NORMS FOR DETERMINING WHEN TO CLASSIFY VARIOUS TYPES OF ASSETS AS NON-PERFORMING

The Bank follows the RBI guidelines for asset classification, which are briefly described herein below.

Term Loans and Consumer loans are treated as a non-performing if the interest and/ or installments of principal remain overdue for a period of more than 90 days.

Cash credits & Overdrafts are treated as non- performing if it remains 'out of order' for a period of more than 90 days.

An account will be treated "out of order" if the outstanding balance remains continuously in excess of the sanctioned limit/drawing power. In case where the outstanding balance is less than the sanctioned limit/drawing power, but there are no credits continuously for three months as on balance-sheet date or credits are not enough to cover the interest debited during the same period, these accounts will be treated as out of order.

Bills purchased /discounted are treated as non-performing if the bill remains overdue and unpaid for a period of more than 90 days during the financial year.

Any other facility (including dues on forward exchange and derivative contracts) will be treated as non- performing if any amount to be received remains overdue for a period of more than 90 days.

Quantitative disclosures:

i) **Total Gross Credit Exposure by Industry:**

| Particulars | Rs. in Lakhs | | | |
|--|------------------|----------------|------------------|----------------|
| | As of March 2013 | | As of March 2012 | |
| | Fund Based | Non Fund Based | Fund Based | Non Fund Based |
| Agriculture & Allied Activities | 2,713 | 2,799 | 1,110 | 2,803 |
| Aviation | 0 | 12,928 | 0 | 289 |
| Banks | 1,675,874 | 1,244,562 | 2,602,367 | 1,597,992 |
| Beverage & Tobacco | 52,955 | 41,224 | 96,345 | 36,417 |
| Cement and Cement Products | 20 | 5,554 | 19,547 | 9,912 |
| Coal | 0 | 201 | 0 | 200 |
| Computer Software | 51,915 | 246,994 | 107,385 | 196,000 |
| CONSTRUCTION | 44,499 | 3,609 | 18,944 | 3,027 |
| Drugs & Pharmaceuticals | 102,408 | 40,249 | 251,415 | 63,751 |
| Edible Oils & Vanaspati | 28,420 | 1,437 | 10,850 | 1,400 |
| Electricity | 2,819 | 31,888 | 51,707 | 34,464 |
| Electronics | 317,333 | 98,792 | 121,521 | 137,143 |
| Fertilizers | 396 | 33,440 | 21,573 | 14,339 |
| Gems and Jewellery | 57 | 177 | 2,911 | 1,737 |
| Glass and Glass Ware | 1,707 | 3,225 | 19,604 | 6,649 |
| Iron & Steel | 4,659 | 60,663 | 75,733 | 82,208 |
| Leather And Leather Products | 286 | 3,496 | 11,453 | 1,742 |
| Mining & Quarrying | 60,669 | 57,979 | 22,740 | 28,252 |
| Other Food Processing | 45,984 | 5,679 | 37,393 | 27,125 |
| Other Industries | 2,312,215 | 425,312 | 1,199,039 | 67,205 |
| Other Infrastructure | 314 | 6,194 | 14,787 | 5,612 |
| Other Textile | 480,394 | 27,435 | 65,693 | 10,798 |
| Others | 1,769,512 | 69,002 | 1,663,453 | 19,295 |
| Others Metal and Metal Products | 207,638 | 52,802 | 123,781 | 50,819 |
| Others-Chemicals | 67,047 | 32,457 | 133,896 | 19,234 |
| Others-Engineering | 18,626 | 135,798 | 202,485 | 111,154 |
| Paper and Paper Products | 101,952 | 13,541 | 80,282 | 15,541 |
| Petro Chemicals | 1,541 | 21,038 | 83,009 | 21,315 |
| Petroleum, Coal Products and Nuclear Fuels | 27,320 | 89,599 | 69,329 | 258,685 |
| Ports | 0 | 10 | 0 | 6 |
| Power | 8 | 0 | 654 | 1,207 |
| Professional and other services | 4,220,432 | 100,727 | 4,741,791 | 194,364 |
| Railways (Other than Indian Railway) | 0 | 23 | 0 | 0 |
| Retail Advances | 531,319 | 41,892 | 524,453 | 54,291 |
| Retail trade | 387 | 6,382 | 0 | 0 |

| | | | | |
|--|---------|---------|---------|---------|
| Roads and Ports | 31 | 27 | 0 | 2,993 |
| Rubber, Plastic & their Products | 272,333 | 19,766 | 48,411 | 27,864 |
| Shipping | 14,732 | 8,898 | 25,554 | 9,815 |
| Sugar | 186,301 | 4,811 | 4,858 | 2,085 |
| Telecommunications | 142,981 | 25,475 | 387,382 | 86,186 |
| Tourism and Hotels and Restaurants | 9 | 1,107 | 5,013 | 327 |
| Transport Operator | 42,982 | 5,205 | 29,985 | 17,050 |
| Vehicles, Vehicle parts and Transport Equipments | 543,445 | 135,830 | 277,104 | 113,280 |
| Water Sanitation | 0 | 5 | 0 | 5 |
| Wholesale trade | 1,625 | 43,530 | 176,057 | 56,101 |
| Wood and Wood Products | 3,404 | 2,889 | 3,898 | 13,543 |
| Leasing | 4,000 | 5,740 | 0 | 0 |
| Biotech | 33 | 0 | 0 | 0 |

ii) Residual contractual maturity breakdown of assets as at March 31, 2013 and as at March 31, 2012.

| Maturity Bucket | Rs. in Lakhs | | | |
|----------------------------|----------------------|------------------|----------------------|------------------|
| | As at March 31, 2013 | | As at March 31, 2012 | |
| | Loans and Advances | Investments | Loans and Advances | Investments |
| Day 1 | 37,175 | 2,177,434 | 25,075 | 2,590,855 |
| 2 to 7 days | 283,151 | - | 108,222 | 525,221 |
| 8 to 14 days | 117,466 | - | 135,367 | 37,943 |
| 15 to 28 days | 365,290 | 309,588 | 191,587 | 60,529 |
| 29 days to 3 months | 712,682 | 326,442 | 646,299 | 128,975 |
| Over 3 months to 6 months | 546,540 | 115,899 | 773,758 | 46,556 |
| Over 6 months to 12 months | 550,322 | 194,109 | 572,781 | 130,427 |
| Over 1 year to 3 years | 1,444,978 | 809,350 | 1,185,236 | 697,305 |
| Over 3 years to 5 years | 458,170 | 133,600 | 363,824 | 14,746 |
| Over 5 years | 1,090,051 | 378,718 | 1,380,677 | 120,860 |
| Total | 5,605,825 | 4,445,141 | 5,382,825 | 4,353,417 |

iii) Amount of NPAs (Gross)

| Particulars | Rs. in Lakhs | |
|-------------|----------------------|----------------------|
| | As at March 31, 2013 | As at March 31, 2012 |
| Substandard | 22,833 | 73,821 |
| Doubtful 1 | 24,452 | 7,890 |
| Doubtful 2 | 5,782 | 3,489 |
| Doubtful 3 | 5,552 | 1,407 |
| Loss | 14,059 | 7,002 |

iv) Net NPAs: Rs.88,672 Lakhs (Previous year Rs.80,874 Lakhs)

v) NPA ratios:

- Gross NPAs to gross advances: 2.64% (Previous year: 6.59%)
- Net NPAs to net advances: 1.58% (Previous year: 5.49%)

vi) Movement of NPAs

| Particulars | As at March 31, 2013 | | | As at March 31, 2012 | | |
|---------------------------------------|----------------------|-----------|---------|----------------------|-----------|---------|
| | Gross NPA | Provision | Net NPA | Gross NPA | Provision | Net NPA |
| Opening Balance as on April 1 | 188,762 | 47,887 | 80,874 | 148,118 | 42,128 | 105,991 |
| Additions during the year | 128,933 | 41,188 | 87,745 | 93,678 | 44,227 | 49,450 |
| Recoveries/write offs during the year | 108,352 | 28,404 | 79,948 | 113,035 | 38,468 | 74,567 |
| Closing Balance as on March 31 | 149,343 | 60,671 | 88,672 | 128,761 | 47,886 | 80,874 |

vii) Non-performing Investments (NPIs): Rs. 30,000 Lakhs (Previous year: 30,000 Lakhs)

viii) Provision for NPIs: Rs. 20,400 Lakhs (Rs.19,200 Lakhs)

ix) Movement of provisions held towards depreciation on investments

| Particulars | Rs. in Lakhs | |
|---------------------------------------|----------------------|----------------------|
| | As at March 31, 2013 | As at March 31, 2012 |
| Opening Balance as on April 1 | 84,431 | 110,623 |
| Additions during the year | 1,200 | 1,200 |
| Recoveries/write offs during the year | 55,822 | 27,432 |
| Closing Balance as on March 31 | 29,769 | 84,391 |

1.5 Credit Risk: Disclosures for portfolios subject to the standardized approach

The Bank has approved use of ratings issued by CRISIL Limited, Fitch India and ICRA Limited for local exposures as permitted by Reserve Bank of India. For the foreign exposures, the ratings assigned by Standard & Poor's, Moody's and Fitch are used by the Bank.

Where the obligors have obtained rating of the facility from any of the above credit rating agencies, the Bank has applied the risk weights relevant to the ratings so assigned. Where the obligors have not yet obtained such a rating, the exposure has been taken as unrated and appropriate risk weights applied.

The breakdown of the exposure is as under:

| Particulars | Rs. in Lakhs | |
|----------------------------|----------------------|----------------------|
| | As at March 31, 2013 | As at March 31, 2012 |
| Below 100% risk weight | 10,644,069 | 11,409,164 |
| 100% risk weight | 3,794,143 | 3,644,876 |
| More than 100% risk weight | 2,070,766 | 1,653,238 |
| Deducted | 1,512 | 1,695 |

1.6 Credit risk mitigation

The Bank has a three-stage approach to credit risk mitigation i.e. pre-disbursement due diligence, credit approval and post disbursement monitoring. The policies are individually varied for the corporate, consumer/retail and Small and Medium Enterprises (SMEs) segments. Risk mitigation and defeasance techniques are utilized as appropriate in the various lines of business. While security and support are used by the corporate bank as risk mitigants, various risk mitigation tools such as

rewrite and settlement programs are used in the consumer bank based on well-defined policies and processes. Ongoing calculation and monitoring ensures that the management is comfortable with the residual risk, which is adequately supported by the capital employed.

Credit review in Consumer/Retail segment is based on an analysis of portfolio behavior. Pre-disbursement due diligence involves appraisal and legal verification of collateral documents. The legal documentation is vetted and pre-approved.

For SME segment, as per RBI guidelines, the Bank has adopted the comprehensive approach that allows fuller offset of collateral against exposures, by effectively reducing the exposure amount by the value ascribed to the collateral. Under this approach, eligible financial collateral is reduced from the credit exposure to counterparty when calculating their capital requirements subject to hair cuts as prescribed under the guidelines. Credit collateral information is maintained by the Credit Administration. This data is available at facility level and is being used for reporting purposes.

The eligible collaterals used by the Bank as risk mitigants are in the form of cash margin deposits, term deposits and eligible guarantees for arriving at the benefit for capital adequacy purposes. Corporate/parent guarantee etc. do act as a risk mitigant but not taken benefit of when computing the prudential ratios. Given the nature of collateral, the Bank does not have any concentration risk within the mitigants accepted by the Bank.

Citibank India has in place a Standby Letter of Credit (SBLC) extended by Citibank Head Office (NY) to the extent of the rupee equivalent of USD 2.3 billion, as an additional support to cover Citibank India's facilities provided to locally incorporated subsidiaries of multinational companies which have a global banking relationship with Citibank. The Bank undertakes a credit appraisal of such exposures based on the available financials of the local subsidiaries. In addition, the Bank also receives inputs on credit assessment from the Citibank franchise in respective countries which manages the global relationship for that entity and further relies on credit support from the SBLC extended by Citibank Head Office. In turn the relevant Citibank entity derives comfort from the support of the parent of the local subsidiary. In certain cases, specific SBLCs are obtained from the Citibank branch which manages the global relationship basis periodic review. It may be noted that such credit support are not considered as eligible collateral.

Exposure covered by eligible financial collateral after application of hair cut:

| Category | Nature | As at March 31, 2013 | As at March 31, 2012 |
|--------------------------|--|----------------------|----------------------|
| Wholesale exposures | Generally includes exposures to Banks, Financial Institutions and Corporates | 1,998 | 4,667 |
| Retail exposures | Generally includes exposures to individuals and households, small businesses of a retail nature | Nil | Nil |
| Securitisation exposures | Includes credit enhancement which is reduced from Capital funds (refer capital funds details at 1.2 above) | Nil | Nil |

Exposure covered by guarantees:

| Category | Nature | Rs in Lakhs | |
|--------------------------|--|----------------------|----------------------|
| | | As at March 31, 2013 | As at March 31, 2012 |
| Wholesale exposures | Generally includes exposures to Banks, Financial Institutions and Corporates | 2,714 | 3,783 |
| Retail exposures | Generally includes exposures to individuals and households, small businesses of a retail nature | Nil | Nil |
| Securitisation exposures | Includes credit enhancement which is reduced from Capital funds (refer capital funds details at 1.2 above) | Nil | Nil |

1.7 Securitisation

Securitisation risk includes the risk that the capital resources held by the firm in respect of assets which it has securitised or participated in any third party securitisation transactions are inadequate having regard to the economic substance of the transaction, including the degree of risk transfer achieved. Typically, in securitisation transactions bank acts as an originator, servicing agent, investor in pass through certificates and provider of credit enhancement or as guarantor.

As an Originator, assets in the form of loan receivables held on the books of the bank are assigned to an independent Special Purpose Vehicle (SPV) which is created as a specific trust by an independent third party acting as the Trustee. The Bank does not have any role in the formation or management of SPVs. The Bank has not sponsored any off-balance sheet vehicles for the purpose of securitisation. The Bank does not provide any direct or indirect support to the SPV. The Bank is not responsible for the solvency or otherwise of the SPV nor is it concerned with any gains or losses that the SPV may make. The Bank obtains True sale opinion and loans so securitised are recorded as sales once the management is satisfied that control over the underlying assets has been transferred. Pursuant to RBI guidelines, the gain arising on securitisation of portfolio, which is the difference between sale consideration and book value of loans, is deferred and recognised in profit and loss account over the life of securities issued by the SPV. Loss, if any, is recognised on upfront basis in the profit and loss account. Expenses relating to securitisation namely rating fees, trusteeship fees and legal expenses are charged to the profit and loss account. Where the Bank is acting as a servicing agent it earns servicing income from the transaction. In certain securitisation structures, the Bank would have retained interest in the form of excess interest strips (also called Interest only strips receivable - IOSR). The Bank provides credit enhancement to support the transaction in the form of guarantee, cash collateral and subordination of IOSR. The Bank has not held any Pass Through Certificates (PTCs) for securitisation transactions where it has acted as originator. The PTCs held by the Bank, as an investor, are risk weighted based on the external rating assigned to the transaction and are valued as per RBI/FIMMDA guidelines. The capital charge on the Market Risk on these PTCs is computed per the RBI guidelines. The credit enhancements provided by the Bank, if any, are deducted from capital funds. The Bank does not have any continuing obligation/ exposure from the securitisation except IOSR and cash collateral. The Bank does not hold any securitisation exposures in its trading books as an investor or otherwise. Bank is not running any pipeline and warehousing risks with regard to its asset book.

Following the decline in transactions in securitisation market over last several years except for a direct assignment of NPA mortgage receivable to an ARC company the Bank has not carried out any retail loan securitizations in the current period. The wholesale loan securitisation has been largely restricted to single or more corporate loans securitisation not involving any 'packaging' or 'repackaging' of receivables. In these transactions the Bank has not retained any interest in the transactions nor has the Bank provided any credit enhancement. Bank has been able to achieve full risk defeasance by doing these securitisations. None of these wholesale loan assets are of a 'subprime' nature.

As regards the securitisation transactions carried out in the past years, the outstanding position is not significant and the Bank has already built up adequate provision for losses on them. The Bank does not carry any securitisation exposures as an investor. As regards, exposures as an originator of the transactions, the Bank monitors the performance of the portfolios and credit risk thereon and appropriately treats from a capital adequacy perspective. The Bank has not used any credit risk mitigants with regard to securitisation transactions except for credit enhancements receivable against investments in PTC's.

Quantitative Disclosures (Banking Book):

| Particulars: | Rs. in Lakhs | |
|---|--------------|---------|
| | 2012-13 | 2011-12 |
| Total amount of exposures securitised during the year | | |
| Corporate Loans | Nil | Nil |
| Commercial Vehicles | Nil | Nil |
| Mortgage | 987,435 | 66,520 |
| For exposures securitised losses recognised by Citi during the current period broken by the exposure type | Nil | Nil |
| Corporate Loans | Nil | Nil |
| Amount of assets intended to be securitised within a year | Nil | Nil |
| Of above, amount of assets originated within a year before securitisation | Nil | Nil |
| Unrecognised gain on securitisation of deals | NIL | 709 |
| Unrecognised loss on securitisation of deals | Nil | Nil |
| Aggregate amount of On-Balance Sheet securitisation exposures/wholeloan sale | | |

| | | |
|---|---------|-------|
| retained or purchased | | |
| IOSR (subordinated) | 20 | 1,158 |
| IOSR (non-subordinated) | 15 | 0 |
| Cash Collaterals | 4,336 | 4,659 |
| Investment in Pass Through Certificates (PTCs) | 118,246 | Nil |
| | | |
| Aggregate amount of off-balance sheet securitisation exposures | | |
| Guarantees | 0 | 0 |
| | | |
| Exposures that have been deducted entirely from Tier 1 and Tier 2 capital | | |
| IOSR (subordinated) | 20 | 1,158 |
| IOSR (non-subordinated) | 15 | Nil |
| Cash Collaterals | 4,336 | 4,659 |
| Guarantees | 0 | 0 |

Aggregate amount of securitisation exposures retained and the associated capital charges, broken down between exposures and further broken down into different risk weight bands for each regulatory capital approach:

| Exposure Type | Capital Approach | 2012-13 | | | 2011-12 | | |
|---------------------------|-----------------------|---------|---------|----------------|---------|---------|----------------|
| | | Amount | Rating | Capital Charge | Amount | Rating | Capital Charge |
| IOSR (subordinated) | Deducted from capital | 20 | Unrated | 20 | 1,158 | Unrated | 1,158 |
| IOSR (non-subordinated) 1 | Deducted from capital | 15 | Unrated | 15 | Nil | Unrated | Nil |
| Cash Collaterals | Deducted from capital | 4,336 | Unrated | 4,336 | 4,659 | Unrated | 4,659 |
| PTC Tranche 1 | Forms part of RWA | Nil | Nil | Nil | Nil | Nil | Nil |
| PTCs Tranche 2 | Forms part of RWA | Nil | Nil | Nil | Nil | Nil | Nil |
| Guarantees | Deducted from capital | Nil | Nil | Nil | Nil | Nil | Nil |

The Bank has from time to time used ratings of CRISIL Limited, ICRA Limited and Fitch India for rating its securitisation transactions.

There are no quantitative disclosures required to be made for trading book as Citi is not holding any position.

1.8 Market risk in trading book

Market Risk is the risk of loss due to changes in the market values of the Bank's assets and liabilities caused by changes in interest rates, currency exchange rates and security prices.

The capital charge for interest rate related instruments and equities would apply to current market value of these items in Banks trading book. Since the Bank is required to maintain capital for market risks on an ongoing basis, the trading positions are marked to market on a daily basis. The current market value is determined as per extant RBI guidelines on valuation of investments.

The minimum capital requirement is expressed in terms of two separately calculated charges: Specific risk charge for each security, which is designed to protect against an adverse movement in the price of an individual security owing to factors related to the individual issuer. General market risk charge, which is towards interest, exchange and price risk in the portfolio in different securities or instruments.

Specific charge is computed in line with the rates for capital charge provided under the RBI guidelines on Prudential Norms on Capital Adequacy. The capital requirements for general market risk are designed to capture the risk of loss arising from changes in market interest rates. The Bank follows the duration method for measurement of the general market risk charge on investments portfolio. Measurement of market risk charge for interest rates include all interest rate derivatives and off-balance sheet instruments in the trading book, which react to changes in interest rates. The Bank has adopted intermediate approach for measuring the price risk for options. Options are reported as a position equal to the market value of the underlying multiplied by the delta. In addition, capital charge is also provided for the gamma and vega risk.

Capital charge for market risks in foreign exchange is 9% on the open position limit of the Bank. This capital charge is in addition to the capital charge for credit risk on the on-balance sheet and off-balance sheet items pertaining to foreign exchange.

On the equity position in the investment portfolio capital charge has been maintained at 11.25% for specific risk and 9% for general risk.

The Bank is integrated into the overall Citigroup risk and control framework, balancing senior management oversight with well-defined independent risk management functions. It is the responsibility of the senior management of the Bank to implement Citigroup policies and practices, to oversee risk management, and to respond to the needs and issues in the Bank. The Bank's policy is to control material market risks through a framework of limits & triggers which are approved by LOMC and to manage any residual exposure through a series of sensitivity analyses, scenario tests and robust controls over calculating, monitoring and reporting results.

The risk appetite is largely determined and controlled due to regulatory limits on foreign exchange and interest rate exposure. The spot foreign exchange exposure is limited through Net Open Position which is approved by RBI and the interest rate exposure on derivatives is controlled through the gross PV01 limit which is restricted to 0.25% of the networth of the Bank as required by RBI. Further, the aggregate interest rate exposures on trading account is limited by limits on PV01 which is much below the stipulated Gross PV01 limits established by RBI.

Risk is measured in terms of:-

- (a) Factor sensitivities (DV01 – impact of change of rates by one basis point) for interest rate products, FX Delta for Spot position, Vega and Gamma limits for FX Options. These measures & limits are further sub-divided for each yield curves and currencies.
- (b) Value-at-risk Trigger, which measures maximum potential loss at 99% confidence level over 1-day holding period based on the day's outstanding risk positions across the entire mark-to-market exposures.
- (c) Loss Triggers: The Trading book and available for sale book profit and loss monitored against month-to-date and inception-to-date (for available for sale) Loss Triggers.
- (d) Aggregate Contract Trigger Limits: The notional positions for swaps (INR, FCY and cross-currency) and options are monitored against these limits.

All market risk taking activity in the Bank is centralised with Treasury and undertaken by authorised dealers. The Treasury is subject to limits and triggers across all products and risk factor. The Bank's Risk Management Policy approved by LOMC defines the process and procedures of limit approvals, changes, delegation, reporting and escalation in case of limit excesses and trigger breaches. The independent Market Risk Management reports and monitors the trading risk exposures against approved limits and triggers on a daily basis. An excess or a breach is reported and dealt with appropriately for corrective action with reporting to ALCO, LOMC and Senior Market Risk Management and Corporate Treasury.

Capital requirements for market risk:

Rs. in Lakhs

| Category | As at March 31, 2013 | | As at March 31, 2012 | |
|--|----------------------|----------------|----------------------|----------------|
| | Risk weighted assets | Capital charge | Risk weighted assets | Capital charge |
| Interest rate risk | 759,342 | 68,341 | 434,834 | 39,135 |
| Foreign exchange risk (including gold) | 180,071 | 16,206 | 82,219 | 7,400 |
| Equity position risk | 58,696 | 5,283 | 17,989 | 1,619 |
| Total | 998,109 | 89,830 | 522,582 | 47,032 |

1.9 Operational risk.

Operational Risk is the risk of loss resulting from inadequate or failed internal processes, systems, or human factors, or from external events. It includes reputation and franchise risks associated with Citi's business practices or market conduct. It also includes the risk of failing to comply with applicable laws, regulations, ethical standards, regulatory administrative actions or Citi policies.

Citi maintains an Operational Risk Management Framework with a Governance Structure to support its core operational risk management activities of anticipation, mitigation and recovery. To ensure effective management of operational risk across Citi, the Governance Structure presents three lines of defense:

- First Line of Defense: The business owns its risks, including its operational risk, and is responsible for its management. For example, the operational risks of new product strategies must be understood and addressed. The business heads, in partnership with the Risk Heads, determine each Segment's Key Operational Risks
- Second Line of Defense: Independent Risk Management and Citi's Control Functions establish the second line of defense to enhance the effectiveness of controls and manage operational risks across products, business lines and regions
- Third Line of Defense: Internal Audit recommends enhancements on an ongoing basis and provides independent assessment and evaluation

Citi has detailed out the Operational Risk Management requirement and objectives through its Operational Risk Policy which requires deployment of various operational risk tools for proactive identification of key risks. (MCA, Loss Data Key Risk and Control Indicators, Scenario Analysis etc.). MCA is a diagnostic tool used in the management of financial, operational and regulatory risks. MCA also supports the evaluation of internal controls over financial reporting and compliance with regulations by ensuring appropriate review and assessment of the design and execution of internal controls and risk and control assessment processes

Significant control issues, emerging risks and MCA results are consolidated and aggregated for review by Citi's Business Risk Compliance and Control Committees (BRCCs) and Local Operations Management Committee (LOMC). Furthermore the business/function heads review the key operational risks and identify any control breakdowns semi annually through the Permanent Control Readiness exercise

1.10 Interest rate risk in banking book (IRRBB)

Interest rate risk represents the Bank's exposure to adverse movements in interest rates with regard to its non-trading exposures. Interest rate risk is measured by doing a gap analysis as well as factor sensitivity analysis. Business-specific assumptions underlying these measurements, e.g., tenor bucket used for demand deposits, are documented and models used to measure interest rate risk are independently reviewed. Interest rate gap analysis utilizes the maturity or repricing schedules of balance sheet items to determine the differences between maturing or repricing items within given tenor buckets. Interest rate exposure (IRE) measures the potential pre-tax earnings impact, over a specified reporting period, for the accrual positions, from a defined change in the yield curve. Residual market risk is also monitored using a series of measures, including factor sensitivities (PV01) and stress testing. Factor sensitivities (PV01) are expressed as the change in the value of a position for a defined change in a market risk factor, such as a change in the value of a position for a one basis point change in interest rates. Independent Market Risk Management monitors factors for all relevant market risk.

The Bank undertakes Stress Testing for its banking book to assess the likely absolute loss and its impact on the net worth of the bank. Interest Rate stress parameters are based on sophisticated statistical analysis which provides tenor based stress parameter for different interest rate scenarios. The stress impact is estimated by multiplying factor sensitivity (dv01) for each tenor by the relevant tenor stress parameter which is further aggregated for each interest rate scenario. The stress impact as provided below is based on the worst loss interest scenario thereby capturing the direction of the interest rate risk positioning across the yield curve. The size of the stress parameter differs for each tenor and for each interest scenario reflecting the underlying economic condition.

Impact on earnings/ economic value/ capital for interest rate shocks by currency:

| Rs. in Lakhs | | | | |
|---------------------|-----------------------------|----------------|-----------------------------|----------------|
| Currency | As at March 31, 2013 | | As at March 31, 2012 | |
| | Earnings | Capital | Earnings | Capital |
| INR | 8,416 | 105,645 | 14,518 | 53,015 |
| FCY | 107 | 25 | 546 | 878 |
| Total | 8,523 | 105,670 | 15,064 | 53,918 |

Notes:

- Impact on Earnings reflects stress loss on interest rate risk up to 1yr.
- Impact on Capital reflects stress loss on interest rate risk for all tenors.